



## Gabi Nötzli

Senior Consultant

### Field of Activity

Executive Search  
Management Screening  
Assessment

### Education and Training

- 2001 Insead Fontainebleau, Paris  
(IBM education for Client Executive)
- 1985 Professional Maturity of Commercial Type, with  
General Qualification

### Business Experience

- 2014 Senior Consultant, Network Selection  
Sourcing and Selecting Management Functions  
Executing Management Appraisals  
Coaching Individual Senior Managers
- 2012 – 2013 HR Business Partner, IBM Switzerland
- 2009 – 2012 Client Executive Software Group, IBM Switzerland
- 2006 – 2009 Techsales Manager Software Group, IBM Switzerland
- 2005 – 2006 IBM Business Manager, IBM Switzerland
- 2004 – 2005 Sales Manager for Information Technology Services,  
IBM Switzerland
- 2001 – 2004 Client Executive for System Integrators, IBM Switzerland
- 1998 – 2001 Sales Manager Hardware, IBM Switzerland
- 1996 – 1998 Key Account Manager, IBM Switzerland
- 1995 – 1996 EDP (Electronic Data Processing) Manager, Selecta Board  
and Services, Merkur Management AG
- 1988 – 1995 System Engineer, IBM Switzerland
- 1986 – 1988 Advisor and Marketing Specialist, IBM Switzerland